

# Computer Exercise 2

## Spreadsheet Factor Rating

You are to use a factor rating spreadsheet to help you decide among job offers. I've provided an excel sheet you can download from the website.

If you prefer,

You can make your own spreadsheet, and even use it for a different decision.

(10) A) Change my name to yours and put in weighted ratings for each job. Enter your weights in column C for each factor and the rating you would give each job on each factor in columns D, E, and F, respectively. Attach a printout showing which job rated highest for you.

(10) B) For each of the two rejected jobs: use the sheet to explore what changes you would have to get to make each of these your preferred option. For example, would higher pay or a contract (security) sway your decision? Do not change your weights. They represent what YOU think is important. Consider what you would ask to have changed about the offers to make them conform to what YOU want. provide printouts for each of these scenarios.

(5) C) Comment on the changes required to get you to change your mind in each case.

You have three job offers:

**Job#1: Humongous Chemical Co., St. Louis. Jr. Assistant to the Vice Gopher.**

Community conscious. People-oriented. Abundant computers and self-improvement programs. Nobody leaves. Comfortable salary, annual raises. Weekends with the family.

**Job#2: Cutthroat Sales Ltd., San Francisco. Vice President Consumer Electronics.**

Privately owned by a tyrannical street fighter who will give you equity if he likes you. Lotsa bucks but high rent. Forget weekends.

**Job#3: Cosmofad Advertising, TBA (The Big Apple). Account Exec. for cosmetics and teen jeans.** Need a good liver & comfort with the Concorde. Opportunity to advance rapidly on the merits of your work, but lots of politics with the customers -sometimes on weekends, but your spouse is expected to participate.

A	B	C	D	E	F	G	H	I	J
File: JOBRATE									
Similar to									
Prob.5.9, P.246-247									
		Scale 0-100							
		Rating					Wtd. Rating		
Factor	(0-100)				Normal				
	Weight	Job#1	Job#2	Job#3	Weight	Job#1	Job#2	Job#3	
Pay	23	70	90	35	+B7/\$B\$18	+C7*\$G7	+D7*\$G7	+E7*\$G7	
Status/Title	34	56	90	75	+B8/\$B\$18	+C8*\$G8	+D8*\$G8	+E8*\$G8	
Location	56	78	90	85	+B9/\$B\$18	+C9*\$G9	+D9*\$G9	+E9*\$G9	
Security	75	34	56	90	+B10/\$B\$18	+C10*\$G10	+D10*\$G10	+E10*\$G10	
humane culture	80	90	50	35	+B11/\$B\$18	+C11*\$G11	+D11*\$G11	+E11*\$G11	
stability	50	65	30	20	+B12/\$B\$18	+C12*\$G12	+D12*\$G12	+E12*\$G12	
resources/tools	35	50	20	25	+B13/\$B\$18	+C13*\$G13	+D13*\$G13	+E13*\$G13	
learning	25	40	10	60	+B14/\$B\$18	+C14*\$G14	+D14*\$G14	+E14*\$G14	
Advancement	90	34	45	90	+B15/\$B\$18	+C15*\$G15	+D15*\$G15	+E15*\$G15	
Spouse' opinion	10	25	80	5	+B16/\$B\$18	+C16*\$G16	+D16*\$G16	+E16*\$G16	
TOTAL	@SUM(B16..B7)				@SUM(G16..G7)	@SUM(H16..H7)	@SUM(I16..I7)	@SUM(J16..J7)	
Bud Banis									
09-Nov-94									

(F is just a short spacer column)